



FALLSTON CLUB

SWIM & TENNIS

POOLPOURRI

The Fallston Club Newsletter

October 2022

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Visit us online at www.fallstonclub.com

Mark Your Calendar

Annual Membership Meeting

Thursday November 10th,
2022 @6:30PM, Fallston
Barrel House

Trunk or Treat is October 28th!

5:00-8:00PM

\$5.00 per car

Have you registered? Click [here](#)

Members only please!



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Important! Conditional Members and Waitlist Members:

We currently have over 225 members on our waitlist. Therefore, expect up to a two-year wait before being offered a membership. The Fallston Club office manager will contact you as soon as a membership becomes available. Current stockholders have until April 1, 2023, to notify the club if they intend to sell their stock. As stock memberships become available, we will offer those to our conditional members first, in the order of application. If your home or email address changes, please notify the office manager at fallstonclub@gmail.com. Keep an eye on your email!

Annual Membership Meeting

Details:

STOCKHOLDERS ONLY!

Please join us on Thursday, November 10th in the downstairs bar area at the Barrel House.

Registration begins at 6:30 PM, with the meeting beginning at 7:00 PM. The meeting is over by 8:00 or 8:30 PM. As a stock owner of the club, it is important that you attend. If you cannot attend in person, please use the attached proxy form to submit your vote for the board as well as the budget.

Six positions on the Board of Directors will be filled by election. The Budget for 2023 will be presented for approval. The Nominating Committee presents the Board Nominees on the following pages, and the Budget is also at the end of this newsletter.

MEETING AGENDA:

- 1) Introductions
- 2) Review 2022 Annual Meeting Minutes
- 3) President's Report
- 4) Introduction of Board Candidates
- 5) Election of Board Members
- 6) Committee Reports
- 7) Presentation of 2023 Budget
- 8) Open Discussion

President's Letter to Club Members

As our staff continues to button-up the Club for the cooler months that lie ahead, I hope this letter finds everyone enjoying the beginning of the Fall season. On behalf of the Board of Directors, our Club Manager and staff, allow me to express our considerable gratitude to everyone who contributed to make the 2022 season a success.

I write to you today with an important development for the 2022 season that will impact each of us member-owners of the Club. At our recent September meeting, the Board of Directors voted to raise the family membership dues by \$50 and the individual membership dues by \$25. Accordingly, starting next season, the annual family membership dues will be \$800 and the annual single membership dues will be \$550. As holders of an elected position, I can assure you that each of us appreciates the significance of this decision and that none of us wish to further impact the finances of our friends and fellow Club members. As fiduciaries of the best swim club in the county, however, we strongly felt that this increase in dues was in the best interest of the Club for both its short- and long-term future. The need for an increase can be broken down as such:

- Increase in minimum wage:
The Maryland minimum wage increase is as follows:
January 1, 2022 – \$12.50
January 1, 2023 – \$13.25
January 1, 2024 – \$14.00
January 1, 2025 – \$15.00
- Inflation- increase in pool chemicals and other groundskeeping services.
- Extensive Pool Maintenance needed. The Back Pool will need to be replastered this year as the Club is growing in age.
- Increased insurance costs.

Many of you are no doubt wondering how the Club compares to other swim clubs in the County following membership fee increase. As part of our due diligence, the Board did a comparative analysis of the published dues for single and family memberships (from 2022). We looked at Fountain Green, North Harford, Rock Spring and Valley Brook. Please see the chart below for comparisons. Valley Brook also maintains both Har-Tru and hard-court tennis courts, but they do not accept credit cards for concessions. Of note is that of our great staff and their dedication enables us to close less frequently due to weather and our normal hours of operation are equal to or greater than the other neighboring pools.

SWIM CLUB	STOCK FEE/INITIATION FEE	ANNUAL FAMILY DUES	ANNUAL SINGLE DUES	GUEST FEES	#OF POOLS	STOCK FEE/INITIATION FEE REFUNDABLE
Fallston Club	\$500	\$800	\$550	\$10 weekday \$12 weekend \$5 after 5PM	4	Yes
Valley Brook	\$500	\$1165-\$1360	\$860	\$10 weekday \$15 weekend \$5 after 5PM	5	No
Fountain Green	\$465	\$550			2	No
Rock Spring	\$300	\$575	\$415	\$8 weekday \$10 weekend ½ price after 5PM	2	No
North Harford	\$300	\$650-\$700		\$5with pavilion rental	2	No

Accordingly, based upon the scope and complexity of the Club's infrastructure, the usual "wear and tear" that the Club receives from our large membership population and the increased number of hours that the Club remains open during any given season (thereby resulting in the increased salaries and associated taxes), the Board concluded that this bump in dues was necessary and warranted.

Finally, let me address the inevitable and appropriate question of "What am I getting for my money?" We continually strive to not only keep your Club safe, but also fun and current. You certainly noticed some much needed and exciting Capital Improvements that we made this past season and will continue to evaluate in the years ahead. The improvements of note were:

- new grills
- repaved basketball courts
- 2 new concrete walkways to the Main Pavilion
- a new Swim Shed and pad
- the Main Building bathrooms were resurfaced
- we purchased 10 new picnic tables
- a volleyball pavilion was erected
- there was extensive pond clearing
- a new drain and concrete were replaced at the Main Front Pool
- new Playground mulch and sand was laid
- there were diving board repairs
- new volleyball nets and poles were installed
- a Disc Golf Course was established
- shade screens were placed in the Back Pool area
- new signs were mounted at the entrance and roundabout
- tetherball got a facelift
- basketball/volleyball and cornhole bags were replaced
- TVs went up in the Main Pavilion
- new fans were installed under the Main Pavilion
- new swim lane lines were placed in the Back Pool
- the Back Pool also got a new pump

I truly hope the foregoing has been illustrative of the factors that went into this decision to raise the annual dues. Should any of you wish to discuss this issue further, I invite you to attend the annual meeting November 10th at 7PM at the Barrel House and/or email the Club privately. I look forward to seeing you all next May. Until next summer....

Heather Rockhill
President, Board of Directors

FALLSTON CLUB NOMINATING COMMITTEE LETTER

TO: THE FALLSTON CLUB GENERAL MEMBERSHIP

FROM: THE NOMINATING COMMITTEE

SUBJECT: CANDIDATES FOR THE BOARD OF DIRECTORS FOR 2023 & 2024

After considerable effort, the Nominating Committee wishes to present the following slate of candidates for six available positions on the Fallston Club Board of Directors for a two-year term.

CANDIDATES FOR THE FALLSTON CLUB BOARD OF DIRECTORS INCLUDE:

HEATHER ROCKHILL

MIKE GINSKI

MEGHAN BOLESTA

BRIAN TAYLOR

RALPH PATTON

TAYLOR WOOD

JENNIFER WAGNER

JONATHAN LONSDALE

ADAM BROWNE

We certify that all candidates have given their prior consent to having their names placed in nomination.

*Nominating Committee
The Fallston Club, Inc.*

Heather Rockhill

Heather Rockhill moved to Fallston in 2001 and has belonged to the Fallston Swim Club since 2006. Heather's daughter, Kendal (13), attends Fallston Middle School and her son, Jackson (16), attends Fallston High School. Both children are active in Fallston Rec sports, Kendal Lacrosse and Basketball and Jackson Basketball and JV Volleyball.

Health and fitness are important to Heather as she owns Snap Fitness Fallston at the Crossroads Shopping Center. There, she is not only an owner and operator, but also a personal trainer. She is actively involved in helping her community through her gym by fundraising for Harford Family House, Anna's House, and other charities dear to her members.

Heather realizes the importance of the Fallston Club in her own family's social and emotional well-being. She looks at it as truly a place where they can relax with their friends, make new friends, and her children can enjoy simply being kids. For that reason, Heather joined The Board in 2016. In her first 4 years she was a member of the Social Committee and became the Chair, and in 2020 she took on the role of President. The 2020 season proved to be very challenging amidst the COVID Pandemic, but with the help and support of her fellow Board Members and Staff, she was able to not only open the Fallston Club, but keep it as the safe, familiar constant that the community needed. She was even able to provide a 4th of July fireworks celebration, something she has been able to make an annual event.

There are many behind the scenes operations that make the Fallston Club run smoothly and Heather works diligently on and off season with the Board to make sure that this Club is the best in HARCO. Her hope is to continue to make The Fallston Club a fun, safe, and family friendly environment where her children can play and her family can enjoy the companionship of the other families that make it so special.

Taylor Brown Wood

My name is Taylor Brown Wood and my family, and I are in our first year of membership. I spent the majority of my childhood summers at The Fallston Club as my parents first gained membership for our family in 1996 after both working as guards at the club. My sisters and I were heavily involved with the swim team for many years. I went on to guard and supervise and spent the last 3 of my eight total years of service to the club as assistant manager. I was also a Fins assistant coach for 5 years and head coach for 3 summers.

A 2007 graduate of Fallston High School, I went on to swim NCAA Division 1 at Marshall University in West Virginia. I graduated in 2012 with a Bachelors of Science in Respiratory Care. My husband, CJ, is also a graduate of Marshall and we have made our home in Harford County for the last 10 years. Since graduating, I have been working in the Pediatric ICU at Johns Hopkins taking care of our region's sickest kids.

It is so important to me that our children, Remington, 3, and Wellesley, 1, are afforded the same opportunity to grow, play, and learn at The Fallston Club that my sisters and I were given. I look forward to many years of membership and would be honored to serve this community as a member of the board.

Meghan Bolesta

Meghan, her husband Mike, and their four children, Morgan, Joey, Brooke and Patrick, have been members of the Fallston Club and residents of Fallston for nine years. Meghan's work experience is diverse, having been employed as a consultant with Accenture for over ten years with a focus on communications, training and designing global systems for pharmaceutical and bio tech companies. After taking time for her family, she reentered the work force as a substitute teacher for YBES, FMS and FHS. Meghan spent 5 years teaching, volunteering at various community and booster events, then returned to full time employment, and is currently working as a change management consultant for Slalom.

FALLSTON CLUB

BOARD NOMINEES continued

Meghan just finished serving 6 years on the board and has enjoyed her time at the pool and serving on the board. During this time, Meghan has organized and/or assisted with various events over the years, including drool at the pool, movie night, bingo, ice cream socials, the end of school DJ party and other events. When not working or at the pool you can find Meghan cheering on her children's various sporting games/competitions. Meghan looks forward to continue working with the board and members to enhance everyone's experience at The Fallston Club!

Jenn Wagner

My husband, four children, and I moved to Fallston two years ago from Salt Lake City, UT. My husband grew up in Fallston and he wanted our children to be raised in the Fallston community. I am a lawyer by trade and have spent 20 years with the United States Army. My husband, Dave Petersam, is a 6th-grade math teacher at St Ursula's Catholic School. My children Mary Kate (8th grade), Caroline (6th grade), Jacob (3rd grade), and Joseph (3rd grade) go to St Margaret's School. Three of my children are members of the Fallston Fins Swim Team. We love the club and I feel I can contribute as a board member.

Mike Ginski

Mike and his wife, Jamie, and their two children, Dylan, 19, and Alexis, 18, have been members of the Fallston Club for several years now, and also have been residents of Fallston since 2009. He was born and raised in Baltimore, graduated from Archbishop Curley High School and Stevenson University. He is a Certified Public Accountant and an active member in the American Institute of Certified Public Accountants, the Maryland Association of Certified Public Accountants, MACPA State Tax Committee and the Institute of Professionals in Taxation. He is also the current President for his Condo Association in Ocean City, MD where he has been on the board for the past four years.

Mike has been on the Fallston Club Board for six years and has acted as the Club's Treasurer for the past five years. During this time, he has served as the New Building Committee Chair for the Fallston Club where he helped bring the new concessions and bathhouse building to fruition during the 2018/2019 winter months. In addition, as Finance Chair, he has helped to manage our club's costs and keep dues increases low as the minimum wage increases have inflated our budget the past few seasons. He would like to continue to stay on the board with this election and help to keep this club one of the greatest places in Fallston.

Brian Taylor

Brian and his wife, Christy, are both Harford County natives who returned to Fallston in 2004, where they currently live with their daughters, Anna (19), Caroline (17), and Kate (15). Having fond memories of riding his bike with fishing pole in hand to enjoy lazy summer days at the Fallston Club, Brian and his family rejoined the pool in 2009. A virologist by trade, Brian is a division manager at Battelle, a non-profit that conducts research and development in emerging areas of science and technology. Outside of work, Brian spent many years in the Fallston Recreation program where he coached in-house and travel teams for girls' basketball, soccer, and lacrosse. These days, you can find him poolside cheering (or timing) for his daughters' early morning swim meets. During the summer, his daughters enjoy being part of the Fallston Fins swim team and you usually can find Brian behind the concession's grill. Brian enjoys the sense of community of the Fallston Club and looks forward to building on the current Board's accomplishments and continuing to provide a safe and enjoyable environment for its members.

Ralph Patton

My family and I have been active members of the Fallston Club for the past 7 years. Both of my children have been a part of the Fallston Fins Swim Team and we have been dedicated volunteers each swim season. My son, Zack, was also an Assistant Swim Coach this past season and worked at the Sink or Swim Café.

FALLSTON CLUB

BOARD NOMINEES continued

I am wrapping up my first term on the board and running for re-election. This past season I was very active on the board as I served as the chair of the Capital Improvements Committee and was on several additional committees, as well. The Capital Improvements Committee was responsible for the addition of the disc golf course, the upgraded volleyball net and poles, the new volleyball gazebo, the shade sail picnic area at the back pool, the addition of TVs under the main pavilion, a new shed for the swim team, the resurfaced basketball court, and the addition of concrete walkways to the main pavilion. All of these improvements were possible because members, including myself, volunteered their time in order to minimize the cost of labor. While it took countless hours of manual labor to accomplish, I think these great improvements to the Fallston Club added to the success of the season.

I would love the opportunity to continue to serve as a member of the board. I encourage member participation and feedback as we all work together to make the Fallston Club the best that it can be. Thank you for your consideration.

Jonathan Lonsdale

My name is Jonathan Lonsdale and I moved to the Fallston area in March of 2021 and joined FSC immediately for the 2021 season. We were thrilled when we got the notice that we were "in" for this past summer. My wife, Kelly, and our two sons Brady (7) and Jack (5) previously attended Padonia Park Swim Club in Timonium where we lived for 10 years. I was born and raised in White Hall, graduating from Hereford High School. I hope to serve Fallston Swim Club via my extensive background in the service industry. I began at age 15 working with a catering company, doing formal off-premises catering jobs around the state. When attending Salisbury University, I spent my summers tending bar in Ocean City. When we moved to Mays Chapel, I worked 6 summers at the Padonia Park Cabana bar. Before our second son arrived, I worked evenings at Nacho Mama's.

After our first summer with FSC, I was absolutely blown away by the helpfulness, generosity, engagement, and strong sense of community at the club. When the call went out for applicants to be a board member, I immediately inquired in hopes that I could lend my services and be more involved in this spectacular organization.

Adam Browne

First up is family. My wife (Wendy) and I met in auto shop decades ago at Bel Air High School. We reconnected later in life and have been happily married since 2015. After living in the Perry Hall area for years we moved back to Bel Air in 2020. Together we have one son, Emmett who is five years old. He should have been born a fish. During the past two summers at the club, we enjoyed the facilities multiple times a week. Our son is now an avid swimmer and is already looking forward to his swim lessons and pool days next summer. Wendy and I love the atmosphere, activities, game nights and just good-natured vibe of the members.

Education and work wise I graduated from Bel Air High School in '96. Towson University was my next stop where I earned a degree in business management. Automotive Motorsports is my passion. I own a small business in Rosedale that specializes in Mustang/Ford performance. Wendy is also a graduate of Bel Air High School. Her background is in the medical field. She works for MedStar Health going on ten years now. My hobbies include playing rec football and softball. Wendy and I coach Emmett's baseball team for i9 Sports. When there is time playing guitar and listening to live music are on the fun list as well. I would love to put my life experiences to good use within the club. Managing and organizing events (especially social ones) is right up my alley.

Thank you for your consideration!

2023 FULL YEAR BUDGET	
Income	On-time
Admission Fees	32,500
Application + Registration Fees	18,000
Concessions	115,000
Dues	596,250
Interest	750
Misc. Income	3,500
Social Activities	4,500
Swim Lessons	6,500
Swim Team	30,000
Total Income	807,000
Expenses	
Concessions	61,000
Insurance	27,500
Pool Supplies	40,000
Postage	400
Purchased Services	55,000
Repairs	20,000
Salaries + Benefits	370,750
Social Activities	27,500
Bank Service Charges	7,500
Supplies	20,000
Swim Team	13,000
Taxes + Licenses	21,000
Telephone	3,500
Tennis	3,000
Travel/Entertainment	3,000
Utilities	20,000
Capital Improvements	47,365
Sub-Total Expenses	740,515
Building Loan Interest Exp	7,920
Building Loan Principal	58,565
Building Project	-
Repair Reserve	-
Total Expenses	807,000