

The OSRC Board Extends Club Guest Fee to Tennis Guests Year-Round Beginning April 1, 2021

At its March 2021 meeting the OSRC Board of Directors voted unanimously to extend the existing Club guest fee of \$3.00 per guest to apply year-round. The fee will be payable prior to play at the pool reception desk during operating hours or by depositing payment in the Tennis Shack drop box in the envelope provided. Payment may also be made electronically at the time of reservation once an online payment system is established. The primary reserving member will be responsible for payment of all guest fees.

Following are Questions and Answers about this new policy:

Q: Why has the Board established a tennis guest fee?

- A. The Club facilities have a value to its members that must be protected. Guest fees have been regularly charged for use of the pool. The board believes that it is not equitable to charge for pool guests and not do so for tennis guests, since the burden of financially supporting the Club should be shared between the swim and tennis programs. The Board wishes to assure that the benefits of the Club and its facilities are enjoyed principally by dues-paying members. We are one club, and as with other private clubs, guest fees should be club-wide for use of the entire facility.

OSRC employees (rather than Crystal Aquatics) will staff the reception desk and be responsible for collecting the guest fees as a means of increasing compliance.

The ability to earn non-dues income is a Board priority, as it helps to fund improvements to our facilities and/or minimize dues increases.

So, the decision on Tennis guest fees is viewed as one of simple equity between the Swim and Tennis programs.

Q: Why has the tennis guest fee been made year-round?

- A. Recent surveys and member comments suggested support for year-round application of the guest fee. Some frequent guests are enjoying the benefits of the Club for free at the expense of the dues-paying membership. A factor which limited fee collection was that it could only be collected while the pool was open. We have since found that the "honor system" payment using the tennis shack drop box resulted in good compliance. We are also working toward the ability to collect the fee online once our new web platform is fully functional.

Q: How will this fee be collected?

- A. Members have the option of paying at the Pool registration desk, by depositing payment in the Tennis Shack drop box in the envelope provided. Payment may also be made electronically at the time of reservation once an online payment system is established.

Q: Will the tennis guest fee revenue be used exclusively to support the tennis program?

- A. No. All revenue will be deposited in the Club's general fund for use in defraying the overall costs of Club operations. However, it is incumbent on members of the tennis community to support the Club and demonstrate that support when the Board considers the annual budget allocation to the Tennis Program.

Q: How will the collection of tennis guest fees be enforced?

- A. All members with guests must check in at the reception desk before using Club facilities. Guests may be required to sign in. The Club staff (including the Tennis Pros) will monitor and report to the Board the level of compliance. Appropriate signage will be posted.

Q: The tennis facilities are already generating revenue from non-member tennis lessons.

Why do we need to add guest fees?

- A. The Club's relationship with the Paul VI High School tennis team ended last year. The Club's share on non-member lesson revenue was recently increased from 20% to 30%. Some major capital expenditures will be required over time to assure our tennis facilities are of a quality that Club members expect. Tennis should demonstrate that it is assisting in growing non-dues revenue on a sustained basis, so we can make a compelling case for the resources necessary to support the Tennis program and facility upkeep.

Please direct any additional questions to the OSRC Business Manager at OSRCBusinessManager@gmail.com