

## **Guest Fee for Tennis and Pickleball**

At its January 2018 meeting the OSRC Board of Directors voted unanimously to extend the existing Club guest fee of \$3.00 per guest to all tennis guests, effective Memorial Day through Labor Day. It subsequently voted to extend the guest fee to apply year-round.

Following are Questions and Answers about this policy:

### **Q: Why did the Board add this tennis guest fee?**

A. The Club facilities have a value to its members that must be protected. Guest fees have been regularly charged for use of the pool. The board felt that it was not equitable to charge for pool guests and not do so for tennis guests, since the burden of financially supporting the Club should be shared between the swim and tennis programs. The Board wishes to assure that the benefits of the Club and its facilities are enjoyed principally by dues-paying members. We are one club, and as with other private clubs, guest fees should be club-wide for use of the entire facility.

OSRC employees at the reception desk and be responsible for collecting the guest fees as a means of increasing compliance. Tennis staff will assist with compliance on the tennis courts.

The ability to earn non-dues income is a Board priority, as it helps to fund improvements to our facilities and/or minimize dues increases. So, the decision on Tennis guest fees is viewed as one of simple equity between the Swim and Tennis programs.

### **Q: How is this fee collected?**

A. The guest fee can be paid at the reception desk when the pool is open or can be dropped in the tennis shack mailbox using the envelope provided, or by mail using a form provided.

### **Q: Will the tennis guest fee revenue be used exclusively to support the tennis program?**

A. No. All revenue will be deposited in the Club's general fund for use in defraying the overall costs of Club operations. However, it is incumbent on members of the tennis/pickleball community to support the Club and demonstrate that support when the Board considers the annual budget allocation to the Tennis/Pickleball Program.

### **Q: How is the collection of tennis guest fees be enforced?**

A. All members with guests must check in at the reception desk before using Club facilities. Guests may be required to sign in. When the pool is closed, guest fee payment will be on the "honor system." The Club staff (including the Tennis Pros) will monitor and report to the Board the level of compliance. Appropriate signage will be posted.

### **Q: The tennis facilities are already generating revenue from non-member tennis lessons. Why do we need to have guest fees?**

A. Major capital expenditures will be required over time to assure our tennis facilities are of a quality that Club members expect. Tennis/pickleball should demonstrate that it is assisting in growing non-dues revenue on a sustained basis, so we can make a compelling case for the resources necessary to support the Tennis /Pickleball program and facility upkeep.

**Please direct any additional questions to the OSRC Business Manager at**

**[OSRCBusinessManager@gmail.com](mailto:OSRCBusinessManager@gmail.com)**